

>> U.S.-BASED PRIVATE MANAGEMENT COMPANIES <<

<b>SMG</b> 701 Market St., Philadelphia, PA 19106 (215) 592-4100 Fax: (215) 592-6699 www.smgworld.com	<b>OWNERSHIP</b> : American Capital Strategies, Ltd.	<b>NO. OF EMPLOYEES</b> : 4,600 FT and 28,000 PT	<b>YEAR EST.</b> : 1977
	<b>NO. OF ACCOUNTS</b> : 209	<b>GROSS ANNUAL REVENUES</b> : NA [sold for \$631 million]	
	<b>KEY OFFICERS</b> : Wes Westley, president & CEO; Hank Abate, VP, SMG Arenas; John Burns, Sr. VP and CFO; Bob Cavalieri, Sr. VP, sales & development; Mike Evans, Sr. VP, sports & entertainment; Maureen Ginty, Senior Vice President Marketing Services and Human Resources; Shea Guinn, VP, SMG stadiums; Bob McClintock, VP, SMG convention centers		
	<b>KEY ACCOUNTS</b> : Moscone Convention Center, San Francisco; Atlantic City (N.J.) Convention Center and Boardwalk Hall; Puerto Rico Convention Center, San Juan; Mellon Arena, Pittsburgh; Soldier Field, Chicago; Reliant Park, Houston.		
<b>Live Nation</b> 9348 Civic Center Dr. Beverly Hills, CA 90210 (310) 867-7000 Fax: (310) 867-7001 www.livenation.com	<b>OWNERSHIP</b> : Public, NYSE: (LYV)	<b>NO. OF EMPLOYEES</b> : 3,500	<b>YEAR EST.</b> : 2005
	<b>NO. OF ACCOUNTS</b> : 160	<b>GROSS ANNUAL REVENUES</b> : \$3,691,600,000 (2006 sales)	
	<b>KEY OFFICERS</b> : Michael Rapino, CEO, Bruce Eskowitz, President and CEO North American Concerts, Jason Garner, President North American Music; Alan Ridgeway, Chief Executive Officer.		
	<b>KEY ACCOUNTS</b> : House of Blues and Fillmore music venues; Nikon at Jones Beach (N.Y.); Wembley Arena, London; The Gorge, George, Wash.; Wiltern Theatre, Los Angeles.		
<b>Global Spectrum</b> 3601 S. Broad Street, Philadelphia, PA 19148 www.global-spectrum.com	<b>OWNERSHIP</b> : Comcast-Spectacor, ltd. partnership	<b>NO. OF EMPLOYEES</b> : 10,114 FT and PT	<b>YEAR EST.</b> : 2000
	<b>NO. OF ACCOUNTS</b> : 70	<b>GROSS ANNUAL REVENUES</b> : Over \$1 billion in total gross revenue	
	<b>KEY OFFICERS</b> : Peter Luukko, chairman; John Page, COO; Frank Russo, senior VP; Tom Mobley, senior VP Convention Centers; Regional Vice Presidents Brian Ohl, Doug Higgons, Dave Anderson, Tim Murphy, Brett Mitchell, Barry Strafacci; Bob Schwartz, VP of Marketing; Ken Wajda, VP of Finance; Michael Ahearn, VP of Operations Todd Glickman and Dean Dennis, VPs of Sales and Client Services		
	<b>KEY ACCOUNTS</b> : Wachovia Complex, Philadelphia; University of Phoenix Stadium, Glendale, Ariz.; Colonial Center, Columbia, S.C.; Citizens Bank Park, Philadelphia; John Labatt Centre, London, Ontario		
<b>AEG</b> 1100 S. Flower St., Suite 3200 Los Angeles, CA 90015 (213) 742-7100 www.aegworldwide.com	<b>OWNERSHIP</b> : Private	<b>NO. OF EMPLOYEES</b> : 3,000	<b>YEAR EST.</b> : 1999
	<b>NO. OF ACCOUNTS</b> : 30	<b>GROSS ANNUAL REVENUES</b> : NA	
	<b>KEY OFFICERS</b> : Timothy J. Leiweke, president and CEO; Robert Newman, COO/AEG Facilities; Dan Beckerman, exec. VP and CFO; Ted Fikre, exec. VP and General Consul; Andrew Messick, exec. VP, marketing and international; Sims Hinds, VP business development, AEG Facilities; Brian Kabatznick, VP, AEG Facilities		
	<b>KEY ACCOUNTS</b> : Staples Center, Los Angeles; The O2, London; Sprint Center, Kansas City, Mo.; Nokia Theatre Times Square, N.Y.		
<b>VenuWorks</b> 103 East 6th St., Ames, IA 50010 (515) 232-5151 Fax: (515) 663-2022 www.venuworks.com	<b>OWNERSHIP</b> : Private	<b>NO. OF EMPLOYEES</b> : 2,500	<b>YEAR EST.</b> : 1996
	<b>NO. OF ACCOUNTS</b> : 15 markets with 26 venues	<b>GROSS ANNUAL REVENUES</b> : Not Released	
	<b>KEY OFFICERS</b> : Steve Peters, president; Doug Kuhnel, Sr. VP; Tammy Koolbeck, VP		
	<b>KEY ACCOUNTS</b> : U.S. Cellular Center, Cedar Rapids, Iowa; Vicksburg (Miss.) Convention Center; RiverCenter, Davenport, Iowa; Three Rivers Convention Center, Kennewick, Wash.		
<b>Global Entertainment</b> 4909 E. McDowell #104 Phoenix, AZ 85008 (480) 994-0772 Fax: (480) 994-0759 www.globalentertainment2000.com	<b>OWNERSHIP</b> : Public (Amex: GEE)	<b>NO. OF EMPLOYEES</b> : 60	<b>YEAR EST.</b> : 1995
	<b>NO. OF ACCOUNTS</b> : 11	<b>GROSS ANNUAL REVENUES</b> : \$15 million in 2006-07	
	<b>KEY OFFICERS</b> : Rick Kozuback, president and CEO; Steve Bielewicz, president, Global Properties		
	<b>KEY ACCOUNTS</b> : Dodge Arena, Hidalgo, Texas; Chevrolet Centre, Youngstown, Ohio; Broomfield (Colo.) Event Center; Santa Ana Star Center, Rio Rancho, N.M.; Tim's Toyota Center, Prescott Valley, Ariz.		
<b>International Facilities Group, LLC.</b> 105 W. Adams Street, Suite 2700 Chicago, IL 60603 (312) 376-3880 www.ifgroup.cc	<b>OWNERSHIP</b> : Private	<b>NO. OF EMPLOYEES</b> : 70 FT and 250 PT	<b>YEAR EST.</b> : NA
	<b>NO. OF ACCOUNTS</b> : 4 facility man., 2 asset man.	<b>GROSS ANNUAL REVENUES</b> : Not Released	
	<b>KEY OFFICERS</b> : Michael Reinsdorf, Steven Edelson, managing members; Phil Couture, president		
	<b>KEY ACCOUNTS</b> : Stockton (Calif.) Arena, Bob Hope Theater, Banner Island Ballpark, Stockton; House of Hope Arena, Chicago; Prairie Creek Amphitheater, Hoffman Estates, IL (under development in partnership with JAM Productions — Spring 2009 opening)		

Source: Venues Today Research