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VT Pulse, August 10, 2016

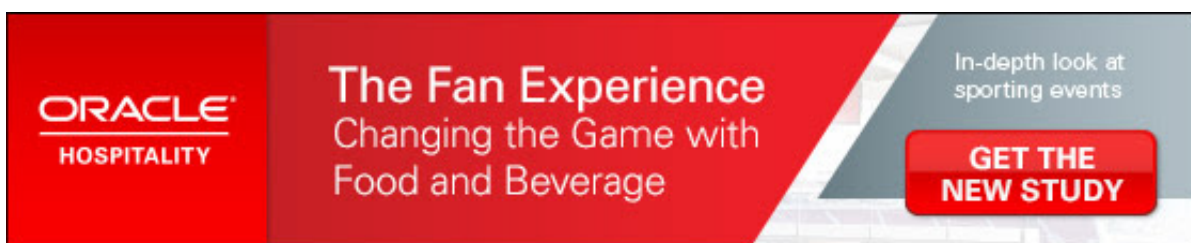
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A WEEKLY PUBLICATION FROM VENUES TODAY

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Greetings Samantha,

Labor Day means fair season is at its peak as summer winds down and indoor fun is just around the corner. Every year *Venues Today* publishes its Fairs & Festivals Resource Guide, which lists contact information for North American events that draw over 10,000 attendance. It has proven very valuable to industry professionals, as testified to in this short and entertaining video from Western Fairs Association, shot by our own Jay Nguyen.

[Click here to view the video.](#)



Andy Jabbour presents to the audience while Russell Read, Frank Ingoglia and Marcus Travis look on during "The Impact of New Gun Laws on Public Venues" workshop at the 2016 IAVM convention. (VT Photo)

Balancing Security and the 2nd Amendment

By Greg Lehman

Experts from across the country came together during IAVM's VenueConnect in Minneapolis to unpack the challenges venues face when it comes to allowing firearms on their properties. All opinions were welcomed, and much was learned from both the research side as well as the personal experiences of operators and managers in the field.

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QUOTE OF THE WEEK

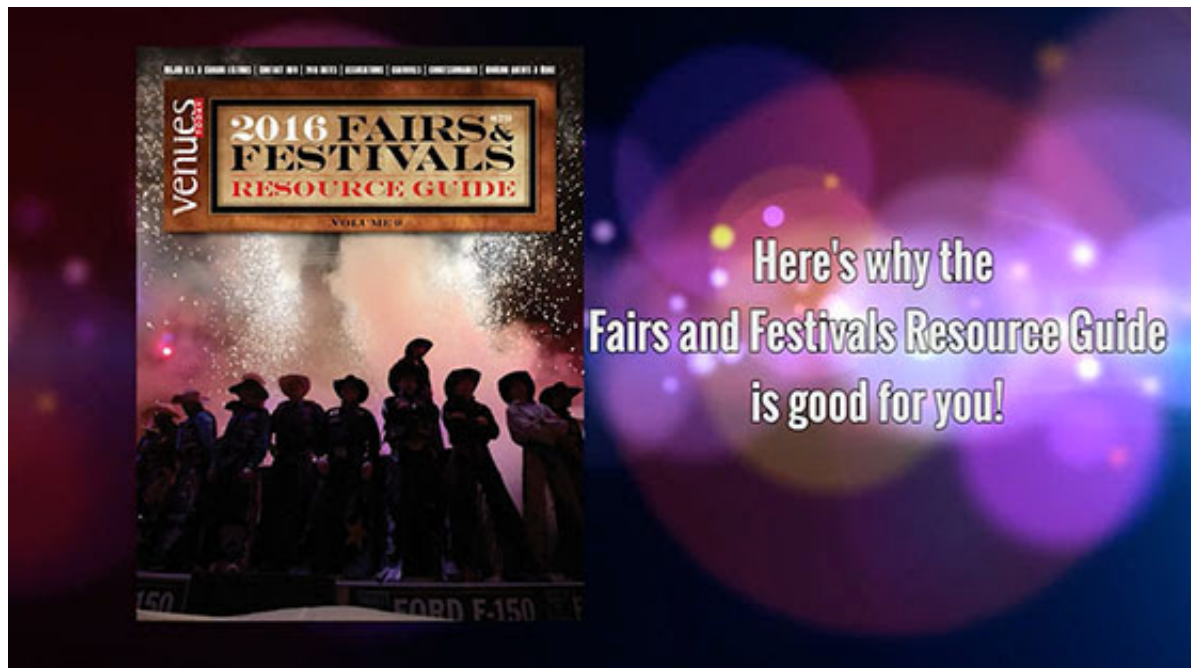
"If you have not made arrangements through wills and other legal instruments to take care of what matters to you, please use us as a cautionary tale. Drop what you are doing and do it now." – *Karen Wampler, operating family member, Hara Arena, Dayton, Ohio, on the IRS seizing their venue over a 20-year-old tax bill.*

PHOTO OF THE WEEK

Journey performs at the SMG-managed Van Andel Arena in Grand Rapids, Mich., Aug. 2.
(Photo by Jim Hill)



VIDEO OF THE WEEK



Here's why the
Fairs and Festivals Resource Guide
is good for you!



Last Hurrah For Hara Arena

By Brad Weissberg

Hara Arena, Dayton, Ohio, is closing and ceasing operation Aug.27 after a 56-year run. The IRS is seizing the venue and putting it on the auction block. Hara Arena has seen virtually every major rock act play inside its walls since 1964.

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Luther And Shaff Remembered

By Linda Deckard

The venue industry lost two legends last week. Dick Shaff, general manager, Moscone Center, San Francisco, passed away on Aug. 2; Bill Luther, former manager of Norfolk (Va.) Scope and other venues in that city, passed away Aug. 8. Both were past presidents of IAVM. [READ MORE >>>](#)



N.Y. State Fairgrounds Seeks Private Partner

By Chris Pickering

New York State Fairgrounds is looking for a private partner to take the fair to the next level. A \$50 million renovation, that saw the addition of an RV Park and 'Kiddieland' attraction, was unveiled this year, excited fans and inspired he New York Governor to explore changing up the state's current 100-percent ownership.

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China's Expo Announces Opening Exhibitions

By Lisa White

New venue Shenyang New World EXPO, Northeast China, opening in March 2017, has announced its inaugural lineup. EXPO's first exhibition, scheduled for March 1-3, 2017, will be DPES Sign & LED. The 19th Northeast Dental Equipment Expo will occupy the new building March 16-19, 2017.

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Here Today, Gone Tomorrow

By Brad Weissberg

Temporary pop-ups have quickly become the go-to product for venues to create premium space from space that isn't currently generating revenue. Whether an indoor activation or an outdoor tailgate village, this relatively inexpensive solution has caught on big

time. *Venues Today* breaks it down.

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Live Nation Signs Nashville Exclusive

By Linda Deckard

Live Nation has won the contract to be the preferred concert and comedy show provider for the 54-year-old Nashville Municipal Auditorium. The agreement calls for Live Nation to pay the city \$1 million over three years.

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AEG Facilities Global Services Takes Rome

By Linda Deckard

Stadio della Roma, the new 52-500 seat venue, home of AS Roma soccer club, will begin construction and open in 2019. The new stadium is designed by Dan Meis Architects; AEG Facilities is the management team that will bring the new stadium to life, and it's all being coordinated by AEG Facilities Global Solutions, a new division unveiled this week.

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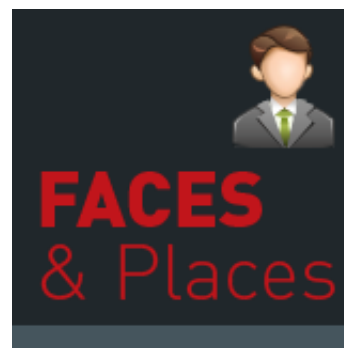
Chesney Spreads The Love

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VT RISE Around The Corner

VT RISE (Raising the Industry



Cooper To Run AEG Facilities Division

Jay Cooper has been

attended the July 23 Kenny Chesney concert at CenturyLink Field, Seattle, making it the highest grossing concert on our weekly Hot Tickets chart. Supporting acts included Miranda Lambert, Sam Hunt, Old Dominion and Jake Owen. [READ MORE >>>](#)

In Sports and Entertainment), Aug. 25, Long Beach (Calif.) Convention Center, and ASIS International 62nd Annual Seminar and Exhibits, Orange County Convention Center, Orlando, Fla., Sept. 12-15 on deck. [READ MORE >>>](#)

promoted to managing director of the newly created AEG Facilities Global Solutions office. The stand-alone division will provide comprehensive management and planning services to sports and entertainment facilities worldwide. [READ MORE >>>](#)



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SHORT TAKES

Rotella Bribery Case Resolved In Los Angeles Court

Pasquale Rotella, Insomniac founder and CEO, pleaded no contest last week to a single misdemeanor conflict-of-interest charge stemming from his 2012 indictment on six felony counts of bribery and other related offenses. He will pay \$150,000 to Los Angeles County and serve three years of probation. In return, The Los Angeles City district attorney has dismissed all felony charges. Many observers believe the DA's improper handling of the case resulted in the slap-on-the wrist for Rotella and the other defendants in the case.

Contact: Allie Stockton, (310) 854-8192

Broncos Naming Rights Go To...The Broncos

The Denver Broncos have bought the contract for the naming rights to Mile High Stadium, Denver, the stadium they play in, from Sports Authority, who held the rights since 2011. Who would pick up the naming rights had been a long played-out mystery following Sports Authority filing for bankruptcy earlier this year. A deadline to pick up the naming rights came and went twice with no company stepping forward due to lingering legal issues.

Contact: Jon Applegate, (720) 258-3052

StubHub Lights It Up

StubHub Center, Carson, Calif. , is the first major league soccer field in the United States lit entirely with LED lights. Nila Sports designed and installed the LED lighting system, which utilizes 62 percent less energy while providing brighter, more uniform, color-correct lighting.

Contact: Tom Kirby, (818) 392-8370

Keynote speaker! Tim Leiweke, CEO, Oak View Group

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